

JUSTIFICATION FOR
SOLE SOURCE PROCUREMENT

Sole Source Vendor: **Getinge USA**
1 Geoffrey Way
Wayne, NJ 07470

Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the Vendor named above per S.C. Code Ann. §11-35-1560 and S.C. Regulation 19-445.2105, Sole Source Procurement.

Description of the Agency need that this procurement meets:

Trident Technical College (TTC) Respiratory Care Program requires updated pediatric mechanical ventilators to allow students hands on experience on equipment currently being used in ICU's in our local healthcare area. While the program graduates can be employed elsewhere, it is TTC's focus to train for the healthcare industry located in the Berkeley-Charleston-Dorchester tri-county area and to prepare the students to be in a favorable position to be hired by the local hospitals. To continually provide education of the highest quality, TTC's Respiratory Care Program must include up-to-date equipment with current technology. Three (3) of the five (5) clinical sites currently used by TTC's Respiratory Care students use the Servo-U ventilator with the remaining two (2) currently upgrading from the Servo-I to Servo-U. It is advantageous for TTC's students to be trained at TTC on the same equipment that is in use at the clinical site.

Description of market research Agency performed to determine the availability of products or services that would meet the Agency's needs:

The end user contacted each of the clinical sites to verify what ventilator equipment they used so that the students can be trained on the equipment most prevalent in the tri-county area hospitals.

Description of supplies, construction, information technology, and/or services Vendor will provide under the contract:

One (1) Getinge Servo-U Ventilator

Detailed explanation why no other vendor's supplies, construction, information technology, and/or services will meet the needs of the Agency:

Servo-U is manufactured and sold by Getinge. The end user reached out to the Getinge who informed her that Getinge is the sole source for selling the Servo-u. Procurement staff contacted several vendors, both on and off of the state contract, to see if they sold Servo-U. The procurement staff also conducted a Google search which showed only used equipment could be purchased elsewhere.

Date: 05/09/23

TRIDENT TECHNICAL COLLEGE

Contract Period: One Time Purchase

Contract Amount: \$54,288.82

CB

Mary Thornley
Mary Thornley, Ed. D.
President

Com. Code: 465

Blanket sole source: YES NO

Contract \$50,000 or greater. Drug Free Workplace Act (Section 44-107-30 Code of Laws of SC) applies:

YES NO wgd Buyers Initials

Signed Drug Free Workplace Certification form attached:

YES NO wgd Buyers Initials

Open Trade Certification on file or attached:

YES NO wgd Buyers Initials